

PROFIT AND LOSS
January - December 2013

	TOTAL
INCOME	
CEU Fees	3,190.00
Membership Pmts	48,870.33
Total Income	\$52,060.33
GROSS PROFIT	\$52,060.33
EXPENSES	
Administrative	6,031.92
Advertising	3,580.77
Board Retreat	349.97
CEU Program	290.15
Donation - Member Advocacy	2,000.00
Dues & Subscriptions	86.24
Elections	615.57
End of Year Board Dinner	425.81
General Membership Meeting	1,075.95
Insurance - Disability	544.00
Insurance - Liability	2,708.00
Legal & Professional Fees	400.00
Member Appreciation	1,140.17
Mentoring Program	120.00
Mentorship Program	40.90
Office Expenses	330.21
Shipping and delivery expense	736.00
Subcontractors	13,500.00
Uncategorized Expense	90.00
Website Maintenance	2,015.74
Total Expenses	\$36,081.40
NET OPERATING INCOME	\$15,978.93
OTHER INCOME	
Interest Earned	3.86
Total Other Income	\$3.86
OTHER EXPENSES	
Reimbursement for Duplicate Membership Pmt	85.00
Total Other Expenses	\$85.00
NET OTHER INCOME	\$ -81.14
NET INCOME	\$15,897.79